



**BAYAWAN WATER DISTRICT**  
**BALANCE SHEET**  
As of October 31, 2019

**ASSETS AND OTHER DEBITS**

**CURRENT ASSETS AND OTHER DEBITS**

Cash on Hand	258.00 ✓
Cash in Bank	3,752,839.43 ✓
Working Fund	15,000.00 ✓
Change Fund	4,000.00 ✓
Account Receivable- Customers	2,001,945.28 ✓
Less: Allowance for Bad Debts	(34,805.03)
Advances to Officers & Employees	248,859.80 ✓
Account Receivable-disallowances	33,000.00 ✓
Account Receivable - Others	418,768.15 ✓
Materials & Supplies Inventory	270,974.01 ✓
Supplies and Materials Inventory - VEI	426,628.75 ✓
Other Current Assets & Other Debits	304,562.57 ✓
Due from Officers & Employees	-
Prepayments	15,854.30 ✓
Other Deffered Charges	7,482.11 ✓
<b>total</b>	<b>7,465,367.37</b>

**UTILITY PLANT**

Utility Plant in Service	113,964,528.64
Less: Accumulated Depreciation	(41,215,050.99)
Construction Work In Progress	20,088,876.38
<b>Net Utility Plant</b>	<b>92,838,354.03</b>

**INVESTMENTS & FUND ACCOUNTS**

Sinking Fund (PNB Acct.# 3210000029)	33,375.10
Reserve Fund (LBP Acct # 1181020683)	711,365.18
Restricted Fund (PNB Acct.# 283943200052)	42,618.06
<b>total</b>	<b>787,358.34</b>

**TOTAL ASSETS AND OTHER DEBITS** P **101,091,079.74**

**LIABILITIES AND OTHER CREDITS**

**CURRENT AND ACCRUED LIABILITIES**

Current Portion of Long Term Debt	160,930.44
Accounts Payable	374,582.00
Due to LGU-Septage Fee	159,670.00 ✓
Due to International Institution - VEI Grant	426,337.36 ✓
Inter-Agency Payables	357,783.82 ✓
Guarantee Deposit Payable	552,364.19 ✓
Customers Deposit	203,816.17 ✓
Other Deferred Credits	-
Other Payables	121,308.46
<b>total</b>	<b>2,356,792.44</b>

**LONG TERM DEBT**

Loan Payable - LWUA	22,995,422.09
Loan Payable - Landbank	1,028,178.64
Loan Payable - NHA	841,620.82
<b>total</b>	<b>24,865,221.55</b>

**CAPITAL & EQUITY**

Capital contribution - Government	31,074,648.31
Other Paid in Capital	540,783.58
Retained Earnings	42,253,633.86 ✓
<b>total</b>	<b>73,869,065.75</b>

**TOTAL LIABILITIES & OTHER CREDITS** P **101,091,079.74**

Prepared by:

CHIRAME V. MORENO, CPA

Checked/Verified by:

GINALYN P. PIOSCA



## BAYAWAN WATER DISTRICT INCOME STATEMENT

For the month Ending October 31, 2019

	CURRENT MONTH	YEAR TO DATE
<b>OPERATING REVENUE</b>		
Metered Sales	3,734,557.69	35,873,172.17 ✓
Penalty Charges	126,553.69	1,106,687.28 ✓
Other Business & Service Income	136,683.06	2,317,261.42 ✓
Other Income	32,945.64	348,015.97 ✓
<b>Total Operating Revenue</b>	<b>4,030,740.08</b>	<b>39,645,136.84</b>
<b>OPERATING EXPENSES</b>		
<b>Personal services</b>		
Salaries and Wages	1,154,201.32	10,582,139.25
Other Compensation & Allowances	113,000.00	3,003,672.00
Personnel Benefit Contributions	125,760.51	1,175,531.50
Other Personnel Benefits	4,011.91	866,363.73
<b>Total Personal Services</b>	<b>1,396,973.74</b>	<b>15,627,706.48</b>
<b>Operating Expenses</b>		
Honoraria(Directors Fees & Renumerations)	22,261.80	222,070.79
Office Supplies Expenses	18,693.80	159,098.33
Fuel, Oil & Lubricants Expenses	20,759.60	344,170.76
Other Supplies and Materials Expenses	10,438.25	77,613.21
Supplies and Materials Expenses -VEI	34,186.85	2,179,325.88
Travel Expenses-Local	162,865.50	1,345,881.58
Travel Expenses-Foreign	-	555,138.00
Training Expenses	158,899.00	959,531.28
Gender and Development	290,302.98	1,633,249.49
Water	1,350.80	15,939.10
Electricity	(22,086.12)	329,704.13
Gas/Heating Expenses	17,252.31	151,061.54
Postage & Deliveries	2,149.34	44,734.05
Telephone/Mobile Expenses	11,286.45	129,042.01
Internet Expenses	11,353.99	94,548.12
Cable, Satellite, Telegraph & Radio Expenses	-	-
Printing Expenses	-	78,100.32
Advertising, Promotional & Marketing Expenses	-	22,378.00
Taxes, Duties & Licenses	129,538.06	539,267.91
Insurance Premiums	-	18,318.77
Representation expenses	109,533.00	178,408.25
Rent/lease expenses	-	-
Survey Expenses	-	30,000.00
Generation , Transmission & Distribution Expenses	680,083.93	5,611,910.53
Source of Supply - Miscellaneous Expense	6,300.00	
Source of Supply Mains - Engineering Expenses	-	
Power Production Expenses	-	
Fuel for Power Production	-	
Pumping Operations Expense	-	
Power/Fuel Purchased for Pumping	382,385.00	
Water Treatment Operations Expenses	22,523.38	
Chemical, Filtering and Laboratory Supplies Expense	185,358.00	
Transmission & Distribution Engineering Expense	4,351.45	
Miscellaneous Customer Accounts Expenses	79,166.10	
Extraordinary and Miscellaneous Expenses	(137,618.65)	40,747.10
Membership Dues & Contribution to Organizations	-	69,928.40
Cultural & Athletic Expenses	-	-
Donations	-	-
Legal Services	1,300.00	41,300.00
Auditing Services	-	-
General/Janitorial Services	6,000.00	64,000.00
Security Services	21,994.60	219,951.40
Other Professional Services	7,000.00	75,283.60

**Maintenance Expenses**

Repairs & Maintenance - Plant	104,880.20	1,361,813.20
Repairs & Maintenance - Buildings & other structures	175,548.40	1,029,972.64
Repairs & Maintenance - Office Equipment	985.00	11,758.00
Repairs & Maintenance - Land Transport Equipment	87,675.78	482,082.39
Repairs & Maintenance - Other machinery & equipment	5,272.33	269,265.32
Repairs & Maintenance - Furniture & Fixtures	621.00	17,788.55
Repairs & Maintenance - Calamity	-	-
<b>Total Maintenance Expenses</b>	<b>374,982.71</b>	<b>3,172,680.10</b>

<b>TOTAL Personal, Operating &amp; Maintenance Expenses</b>	<b>3,439,411.53</b>	<b>34,275,014.42</b>
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<b>NET INCOME BEFORE DEPRECIATION &amp; INTEREST</b>	<b>591,328.55</b>	<b>5,370,122.42</b>
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Less: Depreciation Expense	463,153.30	2,863,384.51
Bad Debts Expense	-	-
	<b>463,153.30</b>	<b>2,863,384.51</b>

**Add: OTHER INCOME**

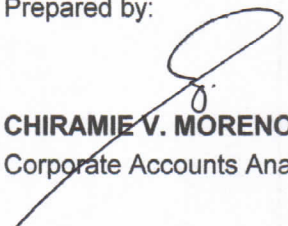
Interest Revenue	572.98	6,369.85
Income from Grants & Donations	93,466.83	3,399,025.74
Subsidy from Local Government Units	-	2,593,907.32
Miscellaneous Income - BUB	-	-
Dividend Revenue	-	-
<b>Total Other Income</b>	<b>94,039.81</b>	<b>5,999,302.91</b>

**Less. OTHER EXPENSES**

Interest Expenses	192,240.65	1,763,584.32
Bank Charges	-	2,500.00
Documentary Stamp Expenses	-	-
Other Financial Charges	-	10,000.00
Loss on Assets	-	-
<b>Total Other Expenses</b>	<b>192,240.65</b>	<b>1,776,084.32</b>

<b>NET INCOME/(LOSS)</b>	<b>P 29,974.41</b>	<b>6,729,956.50</b>
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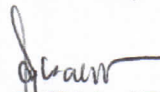
Prepared by:

  
**CHIRAMIE V. MORENO, CPA**  
 Corporate Accounts Analyst

Checked/Verified by:

  
**GINALYN P. PIOSCA**  
 Division Manager C

Noted by:

  
**ALMA L. ABRASALDO**  
 General Manager C



## BAYAWAN WATER DISTRICT CASH FLOW STATEMENT

As of October 31, 2019

### RECEIPTS:

		CURRENT MONTH	YEAR TO DATE
Collection of Water Bills	P	3,665,775.61	36,577,856.88 ✓
Collection of Other Water Revenues		155,415.00	2,687,566.24 ✓
Collection of A/R Others - Materials on Account		-	1,608.85 ✓
Collection Receivables/Disallowances		-	299,422.40 ✓
Collection on Septage Fees-Due to LGU		159,670.00	1,660,556.10 ✓
Collection of WTP/GSIS/HDMF/PHILHEALTH		66,181.66	1,074,016.14 ✓
Collection of WTP(BUB)		373.42	14,075.30 ✓
Proceeds from Loan Borrowings		-	-
Other Income		32,945.64	137,517.97 ✓
Miscellaneous Income - BUB		-	-
Refund of Employees Cash Advances		10,132.41	214,142.28 ✓
Receipt of Bids/Performance Bonds		-	286,212.50 ✓
Interest Revenue		229.45	4,169.79 ✓
Fund transfer - PNB TO LBP		-	300,000.00
Fund transfer - PNB TO PNB Customer Deposits		-	-
Fund transfer - PNB TO PNB Bail Bonds Payable		-	500,000.00
Reserve Fund withdrawal/transfer		-	980,000.00
Subsidy from Local Government Units		-	2,593,907.32 ✓
Other Receipts /Adjustments		2,373.29	453,857.41 ✓
<b>Total Receipts</b>	<b>P</b>	<b>4,093,096.48</b>	<b>47,784,909.18</b>

### DISBURSEMENTS:

Payroll	P	1,154,201.32	10,582,139.25 ✓
Fuel/power for pumping		382,385.00	1,738,098.64 ✓
Chemicals		185,358.00	1,219,253.47 ✓
Franchise Tax		129,538.06	371,073.89 ✓
Other Operation & Maint. Expenses		443,068.50	12,281,737.24 ✓
Payment of Advances to officers & Employees		169,225.00	1,274,587.20 ✓
Materials & Supplies Inventory (procurement)		528,562.75	3,233,557.11 ✓
Supplies & Materials Inventory (BUB)		-	-
Remittance to BIR (BUB)		323.29	199,455.71
Remittance to BIR/GSIS/HDMF/PHILHEALTH		371,721.99	3,729,514.78 ✓
Remittance to LGU- Septage Fees		172,563.60	1,651,458.10 ✓
Payment of Accounts Payable		50,000.00	4,603,465.98 ✓
Payment of Guarantee Deposit		-	969,643.85 ✓
Construction Work In progress		101,255.35	1,491,013.90 ✓
Capital Expenditures		208,000.00	2,982,710.00
Amortizations of domestic loans (LWUA)		79,649.00	772,600.00
Amortizations of domestic loans (NHA)		69,895.01	273,443.30
Amortizations of domestic loans (LBP)		128,521.89	514,087.56
Payment of Interest of Long Term Debts (LWUA)		158,776.00	1,611,650.00
Payment of Interest of Long Term Debts (NHA)		13,672.74	60,827.70
Payment of Interest of Long Term Debts (LBP)		19,679.69	89,835.03
Bank Charges		-	2,500.00
Fund withdrawal - PNB TO LBP		-	300,000.00
Fund withdrawal - PNB TO PNB Cutomer Deposit		-	-
Fund withdrawal - PNB TO PNB Bail Bonds Payable		-	500,000.00
Adjustments		-	530.00
<b>Total Disbursements</b>	<b>P</b>	<b>4,366,397.19</b>	<b>50,453,182.71</b>

### NET RECEIPTS/(DISBURSEMENTS)

		(273,300.71)	(2,668,273.53)
Add: CASH BALANCE, Beginning		4,045,398.14	6,440,370.96
Less: Fund Transfer (Reserve Fund)		-	-
Fund Transfer (Restricted Fund)		-	-
<b>CASH BALANCE, END</b>	<b>P</b>	<b>3,772,097.43</b>	<b>3,772,097.43</b>



**BAYAWAN WATER DISTRICT  
MONTHLY DATA SHEET  
CCC - 221  
For the Month Ending October 31, 2019**

**1. SERVICE CONNECTION DATA:**

1.1 TOTAL SERVICES	<u>8,826</u>	1.6 CHANGES: <i>New</i>	<u>119</u>
1.2 TOTAL ACTIVE	<u>8,010</u>	<i>Reconnected</i>	<u>63</u>
1.3 TOTAL METERED	<u>8,010</u>	<i>Disconnected</i>	<u>98</u>
1.4 TOTAL BILLED	<u>8,010</u>	1.7 CUSTOMER IN ARREARS:	
1.5 POPULATION SERVED	<u>53,805</u>	Nos.	<u>1,328</u>

**2. PRESENT WATER RATES: Effective May, 2016**

LWUA APPROVED? YES [] NO [ ] DATE APPROVED: February 11, 2016

	No. of Connections	Minimum Charge	11-20	21-30	31-40	40+
DOMESTIC/GOVERNMENT	<u>7,163</u>	<u>230.00</u>	<u>28.20</u>	<u>33.90</u>	<u>39.80</u>	<u>45.80</u>
COMMERCIAL/INDUSTRIAL	<u>454</u>	<u>460.00</u>	<u>56.40</u>	<u>67.80</u>	<u>79.60</u>	<u>91.60</u>
COMMUNAL	<u>393</u>	<u>230.00</u>	<u>23.00</u>	<u>23.00</u>	<u>23.00</u>	<u>23.00</u>
BULK/WHOLESALE	<u>-</u>	<u>-</u>	<u>-</u>	<u>-</u>	<u>-</u>	<u>-</u>
<b>TOTAL</b>	<b><u>8,010</u></b>					

**3. BILLING AND COLLECTION DATA:**

3.1 BILLINGS ( WATER SALES )	<u>THIS MONTH</u>	<u>YEAR - TO - DATE</u>
a. CURRENT ( METERED )	P <u>3,757,415.86</u>	P <u>36,119,125.56</u>
b. CURRENT ( FLAT RATE )	<u>-</u>	<u>-</u>
c. PENALTY CHARGES	<u>125,003.69</u>	<u>1,097,162.28</u>
<b>TOTALS</b>	P <b><u>3,882,419.55</u></b>	P <b><u>37,216,287.84</u></b>

3.2 COLLECTIONS ( WATER SALES )		
a. CURRENT ACCOUNTS	P <u>2,278,562.71</u>	P <u>24,269,473.61</u>
b. ARREARS (CURRENT YEAR)	<u>1,386,271.30</u>	<u>11,297,157.54</u>
c. ARREARS (PREVIOUSYEAR)	<u>941.60</u>	<u>1,011,227.73</u>
d. COLLECTION - OTHERS	<u>357,587.41</u>	<u>5,285,640.87</u>
<b>TOTALS</b>	P <b><u>4,023,363.02</u></b>	P <b><u>41,863,499.75</u></b>

3.3 A/R BEGINNING OF THE YEAR P 1,662,604.69

3.4 ON-TIME PAID, THIS MONTH =  $\frac{(3.2.a)}{(3.1.a) + (3.1.b)}$  x 100 = 61%

COL. EFFICIENCY, YTD =  $\frac{(3.2.a) + (3.2.b)}{3.1 \text{ TOTALS}}$  x 100 = 96%

COLLECTION RATIO, YTD =  $\frac{3.2 \text{ TOTALS}}{3.3 + 3.1 \text{ TOTALS} + \text{A/R others}}$  x 100 = 94%

**4. FINANCIAL DATA:**

**4.1 REVENUE:**

	<u>THIS MONTH ( TM )</u>	<u>YEAR - TO - DATE</u>
a. OPERATING	P 3,734,557.69	P 35,873,172.17
b. NON-OPERATING	296,182.39	3,771,964.67
c. INTEREST REVENUE	572.98	6,369.85
d. OTHER INCOME	-	-
e. GRANTS & DONATIONS	93,466.83	5,992,933.06
<b>TOTALS</b>	<b>P 4,124,779.89</b>	<b>P 45,644,439.75</b>

**4.2 EXPENSES:**

	<u>THIS MONTH ( TM )</u>	<u>YEAR - TO - DATE</u>
a. SALARIES AND WAGES	P 1,154,201.32	P 10,582,138.35
b. PUMPING COST ( Fuel, Oil, Electric )	382,385.00	2,524,838.14
c. CHEMICALS (Treatment)	185,358.00	1,683,339.47
d. OTHER O&M EXPENSE	1,717,467.21	19,497,198.46
e. DEPRECIATION EXPENSE	463,153.30	2,863,384.51
f. BAD DEBT EXPENSE	-	-
g. INTEREST EXPENSE	192,240.65	1,763,584.32
<b>TOTALS</b>	<b>P 4,094,805.48</b>	<b>P 38,914,483.25</b>

**4.3 NET INCOME ( LOSS ):**

P 29,974.41	P 6,729,956.50
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**4.4 CASH FLOW REPORT**

a. RECEIPTS	P 4,093,096.48	P 47,784,909.18
b. DISBURSEMENT	4,366,397.19	50,453,182.71
c. NET RECEIPT (Disbursement)	(273,300.71)	(2,668,273.53)
d. CASH BAL. BEGINNING	4,045,398.14	6,440,370.96
e. CASH BAL. END	<b>3,772,097.43</b>	<b>3,772,097.43</b>
Less: transfer to Reserve Fund	-	-
transfer to Restricted Fund	-	-
<b>P 3,772,097.43</b>	<b>P 3,772,097.43</b>	

**4.5 MISCELLANEOUS FINANCIAL DATA:**

a. LOAN FUNDS (TOTAL)	-	c. Inventories	697,302.76
1. Cash on Hand	-	d. A/R -Customers	2,001,945.28
2. Cash in Bank	-	e. Customers Dep.	203,816.17
b. WD FUNDS (TOTAL)	4,555,455.77	f. Loan Payable-LGU	-
1. Cash on Hand	258.00	g. Loan Payable-LBP	1,028,175.08
2. Cash in Bank	3,752,839.43	h. Loan Payable-NHA	841,620.82
3. Investment	33,375.10	i. Payable to Suppliers & other Creditor	374,582.00
4. Working Fund	15,000.00	j. Total Debt Service LWUA	23,156,356.09
5. Reserve	711,365.18		
6. Restricted Fund	42,618.06		

**5. WATER PRODUCTION DATA:**

**5.1 SOURCE OF SUPPLY**

	<u>NUMBER</u>	<u>THIS MONTH</u>	<u>TOTAL RATED CAPACITY</u>
a. WELLS	5	44,064.00	m3/mo.
b. SPRINGS	1	139,968	m3/mo.
c. SURFACE	NONE	NONE	m3/mo.
d. TOTALS	6	184,032.00	m3/mo.

**5.2 WATER PRODUCTION**

	<u>THIS MONTH</u>	<u>Y-T-D</u>	<u>METHOD OF MEASUREMENT</u>
a. PUMPED	66,318.00	455,484.00	actual reading of flow meter
b. GRAVITY & TREATMENT PLANT	68,250.00	888,328.00	actual reading of flow meter
c. TOTALS	<b>134,568.00</b>	<b>1,343,812.00</b>	

**5.3 WATER PRODUCTION COST:**

	<u>THIS MONTH (TM)</u>	<u>YEAR TO DATE</u>	
a. Total Power Consumption for Pumping	34,992	191,010	kwh
b. Total Power Cost for Pumping	P 382,385.00	P 2,524,838.14	
c. Other energy cost for pumping	P -	P -	
d. Total pumping hours (motor drive)	2,540	26,610	hrs.
e. Total pumping hours (engine drive)	-	-	hrs.
f. Total Chlorine Dioxide consumed	4	30	kg.
g. Total powder chlorine consumed	900	9,725	kg.
h. Total chlorine cost	P 182,808.00	P 1,336,041.30	
i. Total cost of other chemicals	P 2,550.00	P 332,898.17	

**5.4 ACCOUNTED WATER USED:**

a. Metered billed	108,679	m3	1,094,452	m3
b. Unmetered billed	0	m3	0	m3
c. Total billed ( 5.4.a + 5.4.b.)	108,679	m3	1,094,452	m3
d. Metered Unbilled	0	m3	0	m3
e. Unmetered unbilled	5,218.90	m3	46,683.22	m3
f. Total Accounted (5.4.c + 5.4.d + 5.4.e)	<b>113,897.90</b>	<b>m3</b>	<b>1,141,135.2</b>	<b>m3</b>

**5.5 WATER USE ASSESSMENT:**

a. Ave. monthly consumption/connection	<u>13.57</u>	m3
b. Ave. per Capita/day consumption	<u>0.07</u>	m3
c. Accounted water $\frac{5.4.f \times 100}{5.2.c}$	<u>84.64</u>	%
d. Revenue producing water $\frac{5.4.c \times 100}{5.2.c}$	<u>80.76</u>	%

**6. MISCELLANEOUS DATA:**

**6.1 EMPLOYEES**

a. Total	<u>38</u>	Regular	<u>24</u>	CASUAL	<u>14</u>
b. No. of Connection / Employees					<u>211</u>
c. Average monthly salary / employees				P	<u>30,373.72</u>

**6.2 BACTERIOLOGICAL**

	QUALITATIVE TEST (Positive/ Negative)	TOTAL COLIFORM (MTFT)	FECAL COLIFORM (MTFT)	HETEROTROPHIC PLATE COUNT (Pour Plate)
a. Total sample taken	<u>10</u>	<u>10</u>	<u>10</u>	<u>10</u>
b. No. of negative results	<u>10</u>	<u>10</u>	<u>10</u>	<u>10</u>
c. No. of positive results	<u>0</u>	<u>0</u>	<u>0</u>	<u>0</u>
d. Test results submitted to LWUA (Y/N)	<u>Y</u>	<u>Y</u>	<u>Y</u>	<u>Y</u>

**6.3 CHLORINATION:**

a. Total samples taken	<u>134</u>
b. No. of samples meeting standards	<u>134</u>
c. No. of days full chlorinating	<u>31</u>

**6.4 BOARD OF DIRECTORS:**

	<u>THIS MONTH</u>	<u>YEAR - TO - DATE</u>
a. Resolution Approved	<u>6</u>	<u>51</u>
b. Policies passed	<u>0</u>	<u>0</u>
c. Director's fee paid	P <u>22,261.80</u>	P <u>222,070.79</u>
d. Meetings	<u>3</u>	<u>22</u>
1. Held ( No. )	<u>3</u>	<u>22</u>
2. Regular ( No. )	<u>1</u>	<u>9</u>
3. Special ( No. )	<u>2</u>	<u>13</u>
4. Emergency (executive)	<u>0</u>	<u>0</u>

**7. STATUS OF VARIOUS DEVELOPMENTS:**

<b>7.1 Status of Loans as of</b>	<u>                    </u> <b>Loan / Fund</b>	<b>Availment to Date</b>
	Committed <u>                    </u>	Amount <u>                    </u>
a. New Service Connection	<u>                    </u>	<u>                    </u>
b. BPW FUNDS	<u>                    </u>	<u>                    </u>
<b>TOTALS</b>	P <u>                    </u>	<u>                    </u>

**7.2 STATUS OF LOAN PAYMENT TO LWUA:**

Types of Loans / Funds	<u>PROJECTED</u>	<u>COLLECTION</u>	
	<u>Collection / mo.</u>	<u>This Month</u>	<u>Y - T - D</u>
a. Early Action	<u>                    </u>	<u>                    </u>	<u>                    </u>
b. Interim Improvement	<u>                    </u>	<u>                    </u>	<u>                    </u>
c. Comprehensive	<u>                    </u>	<u>                    </u>	<u>                    </u>
d. New Service Connection	<u>                    </u>	<u>                    </u>	<u>                    </u>
e. Loan Payment	<u>238,425.00</u>	<u>238,425.00</u>	<u>2,384,250.00</u>
<b>TOTALS</b>	<u>238,425.00</u>	<u>238,425.00</u>	<u>2,384,250.00</u>



**7.3 OTHER ON-GOING PROJECTS:**

TYPES	STATUS Schedule (%)	FUNDED BY	DONE BY
a. Early Action	_____	_____	_____
b. Pre-feasibility study	_____	_____	_____
c. Feasibility Study	_____	_____	_____
d. A & E Design	_____	_____	_____
e. Well Drilling	_____	_____	_____
f. Project Presentation	_____	_____	_____
g. Pre-Bidding	_____	_____	_____
h. Bidding	_____	_____	_____
i. Construction ( _____ )	_____	_____	_____

**8. STATUS OF INSTITUTIONAL DEVELOPMENT: ( To be filled by the Advisor )**

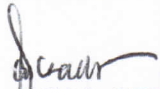
**8.1 DEVELOPMENT PROGRESS INDICATOR:**

Phase :	Earned :	Min. Req'd. :	Age in Month :	Development Rating :	Variance
_____	_____	_____	_____	_____	_____
_____	_____	_____	_____	_____	_____
_____	_____	_____	_____	_____	_____

**8.2 COMMERCIAL SYSTEM / AUDIT:**

	D A T E S		
a. CPS 1 Installed	_____	_____	_____
b. CPS 11 Installed	_____	_____	_____
c. Management Audit	_____	_____	_____
d. PR Assistance	_____	_____	_____
e. Marketing Assistance	_____	_____	_____
f. Financial Audit	_____	_____	_____
g. _____	_____	_____	_____

**SUBMITTED BY:**



ALMA L. ABRASALDO  
GENERAL MANAGER C

**VERIFIED BY:**

\_\_\_\_\_  
DATE

\_\_\_\_\_  
MANAGEMENT ADVISOR

\_\_\_\_\_  
DATE

**NOTED BY:**

\_\_\_\_\_  
AREA MANAGER

\_\_\_\_\_  
DATE

**RECORDED BY:**

\_\_\_\_\_  
FINANCE MANAGER

\_\_\_\_\_  
DATE